Message Text

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ACTION COME-00

INFO OCT-01 AF-06 EUR-12 ISO-00 XMB-02 OPIC-03 EB-07 SSO-00

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O R 311800Z JAN 75 FM AMEMBASSY LOME TO SECSTATE WASHDC IMMEDIATE 8800 INFO AMEMBASSY ABIDJAN AMEMBASSY ACCRA AMEMBASSY PARIS

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PASS EXIM, OPIC, USDOC/MAJOR EXPORTS DIVISION

E.O. 11652: GDS

TAGS: BPRO, EIND, FIN, TO, IV

SUBJECT: MAJOR US BUSINESS OPPORTUNITY: CIMAO PROJECT

REF: LOME 2270, SEPT. 30, 1974

1. HEZEKIAH CREPPY, TECHNICAL ADVISER, MIN PUBLIC WORKS (PROTECT SOURCE) CALLED ON AMBASSADOR TODAY TO ENCOURAGE PROMPT RESPONSE FROM AMERICAN PRIVATE SECTOR TO OPPORTUNITY TO PARTICIPATE IN \$160-180 MILLION CIMAO PROJECT, WHICH HE CLAIMED GOT PRESIDENT EYADEMA INTENDS TO LAUNCH IMMEDIATELY. EYADEMA'S ECONOMIC ADVISOR ASSOR (MOROCCOAN NATIONAL) HAS BEEN COMMISSIONED BY PRESIDENT TO LOCATE PRIVATE PARTNERS IMMEDIATELY. CREPPY SAID LAMBERT NO RPT NO LONGER INVOLVED. HE ALSO SAID ASSOR ALREADY DISCUSSING PROJECT IN LOME WITH VISITING REPRESENTATIVE OF GERMAN FIRM KLOCKNER. ASSOR WILL GO TO PARIS NIGHT OF FEBRUARY 4 TO MEET KLOCKNER SENIOR OFFICIAL.

2. CIMAO PROJECT ENVISAGED AS LIMESTONE QUARRY AND CLINKER CRUSHING PLANT, WITH ANNUAL PRODUCTION ANTICIPATED 1.2 MILLION TONS. CREPPY SAID GOT SEEKING COMPANY FOR CONSTRUCTION OF PLANT AND RAIL LINK LOME-TABLIGBO (DISTANCE OF 80 KMS.). HE ALSO CONFIDENTIAL

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MENTIONED FERTILIZER PLANT FOR WHICH ENGINEERS AND CONSTRUC-

TION FIRMS ARE NEEDED.

3. CREPPY'S INTEREST IN AMERICAN PARTICIPATION IN CIMAO STEMS FROM HIS APPRECIATION OF AMERICAN TECHNOLOGY AND EFFICIENCY AND HIS PERSONAL ATTACHMENT TO UNITED STATES, WHICH INCLUDES FRIENDSHIP WITH PAST AND PRESENT US MISSION OFFICERS. CREPPY HAS NOT YET DISCLOSED TO ASSOR HIS APPROACH TO AMBASSADOR, BUT INTENDS TO DO SO BY FEBRUARY 3.

4. COMMENT: CIMAO IS BIGGEST INDUSTRIAL PROJECT EVER TO BE UNDERTAKEN IN TOGO. EMBASSY HOPES DEPARTMENT'S EFFORTS TO LOCATE INTERESTED FIRMS WILL BE SUCCESSFUL. PLEASE ADVISE ASAP. RAWLS

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